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# DEPARTMENT OF ENTERPRISE SERVICES (DES)

FY2010 BUDGET PRESENTATION  
March 23, 2009

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## DES FY2010 OPERATING BUDGET

### DES REVENUES (by Fund)

	Estimated FY2009	Estimated FY2010	Change	%
General Fund	\$ 50,000	\$ 50,000	\$ 0	0.0%
Zoo Animal Purchase Fund	0	0	0	0.0%
Hanauma Bay Fund	1,156,114	1,156,114	0	0.0%
Golf Fund	8,321,532	10,343,573	2,022,041	24.3%
Special Events Fund	8,827,255	9,529,255	702,000	8.0%
Total Revenues	\$ 18,354,901	\$ 21,078,942	\$ 2,724,041	14.8%

- Golf Fund increase reflects proposed Golf fee increases.
- Special Events Fund increase reflects proposed Honolulu Zoo fee increases.

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## DES FY2010 OPERATING BUDGET

### DES EXPENDITURES (by Fund)

	Estimated FY2009	Estimated FY2010	Change	%
General Fund	\$ 0	\$ 0	\$ 0	0.0%
Zoo Animal Purchase Fund	10,200	23,000	12,800	125.5%
Hanauma Bay Fund	9,541	14,642	5,101	53.5%
Golf Fund	9,605,125	9,383,050	(222,075)	(2.3%)
Special Events Fund	11,195,095	11,201,318	6,223	0.0%
Total Expenditures	\$ 20,819,961	\$ 20,622,010	\$ (197,951)	(1.0%)

- Administration ( 3%)
  - Auditoriums (27%)
  - Honolulu Zoo (26%)
  - Golf Courses (44%)
- 100%

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## DES FY2010 OPERATING BUDGET

### DES EXPENDITURES (by Character)

	FY2009	FY2010	Change	%
Positions	335.24 FTE	335.34 FTE	0.10 FTE	0.0%
Salaries	\$12,162,620	\$12,188,247	\$ 25,627	0.2%
Current Expenses	8,647,141	8,400,163	(246,978)	(2.9%)
Equipment	10,200	33,600	23,400	229.4%
Total Expenditures	\$20,819,961	\$20,622,010	\$ (197,951)	(1.0%)

*(changes discussed in each activity)*

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## DES FY2010 BUDGET - Administration

	FY2009	FY20010	Change	%
Positions	12.50 FTE	12.50 FTE	0.00 FTE	0.0%
Total Revenues	\$ 2,509,269	\$ 2,509,269	\$ 0	0.0%
Salaries	\$ 608,459	\$ 552,380	\$ (56,079)	(9.2%)
Current Expenses	28,050	28,050	0	0.0%
Equipment	0	0	0	0.0%
Total Expenditures	\$ 636,509	\$ 580,430	\$ (56,079)	(8.8%)

• Revenues: from concessions and Royal Kunia Developers Premium

• Salaries: vacancy cutback (-\$63,312)

• Current Expenses: travel (-\$2,000); auto allowance (+\$1,000); various office supplies (+\$1,000)

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## DES FY2010 BUDGET - Auditoriums

	FY2009	FY2010	Change	%
Positions	102.23 FTE	101.83 FTE	(0.40 FTE)	(0.3%)
Total Revenues	\$ 5,504,100	\$ 5,593,100	\$ 89,000	1.6%
Salaries	\$ 3,563,181	\$ 3,566,308	\$ 3,127	0.1%
Current Expenses	2,127,475	2,056,731	(70,744)	(3.3%)
Equipment	0	10,600	10,600	100.0%
Total Expenditures	\$ 5,690,656	\$ 5,633,639	\$ (57,017)	(1.0%)

• Positions: adjustment in part-time contract requirements (-0.4 FTE)

• Revenues: projected increase in Blaisdell Center/Waikiki Shell facility usage

• Salaries: vacancy cutback (-\$88,000); overtime (+\$88,000)

• Current Expenses: parts/acc various equipment (-\$137,300); sewer fee adjustment (-\$82,182); transfer tree trimming to Golf (-\$76,740) & Zoo (-\$28,000); chemical supplies (-\$22,800); travel (-\$10,000); electricity (+\$64,868); other contract services (+\$43,400); plumbing supplies (+\$14,300); BUDGET ISSUES = concession facilities R/M (+\$84,000); small equipment (+28,350); marketing services (+\$15,000) <sup>6</sup>

• Equipment: sound board (\$10,600)

## DES FY2010 BUDGET – Honolulu Zoo

	FY2009	FY2010	Change	%
Positions	80.63 FTE	80.63 FTE	0.00 FTE	0.0%
Total Revenues	\$ 2,020,000	\$ 2,633,000	\$ 613,000	30.3%
Salaries	\$ 3,321,656	\$ 3,344,027	\$ 22,371	6.7%
Current Expenses	1,936,855	1,944,232	7,377	0.4%
Equipment	10,200	23,000	12,800	125.5%
Total Expenditures	\$ 5,268,711	\$ 5,311,259	\$ 42,548	0.8%

- Revenues: increase reflects proposed fee increases
- Salaries: vacancy cutback (-\$65,000); overtime (+\$65,000); collective bargaining pay increases (+\$24,571)
- Current Expenses: tree trimming contracts (+\$52,000 +\$28,000 transfer from Auditoriums); water rate increase (+\$39,095); other services not classified (-\$54,512); and sewer fee adjustment (-\$47,533)
- Equipment: animal purchases to replace aging inventory

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## DES FY2010 BUDGET – Golf Courses

	FY2009	FY2010	Change	%
Positions	139.88 FTE	140.38 FTE	0.50 FTE	0.4%
Total Revenues	\$ 8,321,532	\$10,343,573	\$2,022,041	24.3%
Salaries	\$ 4,669,324	\$ 4,725,532	\$ 56,208	1.2%
Current Expenses	4,554,761	4,371,150	(183,611)	(4.0%)
Equipment	0	0	0	0.0%
Total Expenditures	\$ 9,224,085	\$ 9,096,682	\$ (127,403)	(1.4%)

- Positions: 0.5 FTE contract for Date/Kapahulu bike path maintenance
- Revenues: increase reflects proposed fee increases
- Salaries: vacancy cutback (-\$184,000); overtime (+\$184,000); collective bargaining (+\$41,208); Date/Kapahulu bike path maintenance contract (+\$15,000)
- Current Expenses: work program contracts (-\$104,490); soil (-\$78,701); fertilizers (-\$61,634); repair/maint equipment (-\$41,420); nursery/botanic supplies (-\$28,405); transfer of tree trimming contracts from Auditoriums (+\$76,740); water rate increase (+\$65,185); re-use water costs (+\$25,574)

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## DES FY2010 OPERATING BUDGET

### DES VACANCIES

84	Vacancies as of 1/31/09
<u>(48)</u>	Vacancy Cutback
36	Funded Vacancies
<u>( 4)</u>	Positions Filled or scheduled for orientation as of 3/23/09
32	
<u>(17)</u>	Positions restricted in FY09 and targeted for filling in FY10
<u>15</u>	Fills in process – Fills targeted for FY09

*Note: of the 15 fills in process, 2 or 13% became vacant in 2009; another 6 or 40% became vacant in 2008.*

*9 of the funded vacancies are filled by interim contracts*

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